



## **Preakness Hills Country Club – Wayne, New Jersey**

### **General Manager**

#### **About the Club**

Preakness Hills Country Club was founded in 1926 and is located on 160 acres in Wayne, New Jersey. The Club's name is derived from a thoroughbred racehorse who trained in the area and later competed in the Preakness Stakes. The original clubhouse was built in the gracious style of post-World War I country mansions and over many years and a number of minor remodels, retains many of the beautiful ornate features including the crafted grand staircase in the center hall.

Members and their guests enjoy a robust event calendar full of dynamic events for members of all ages. The beautifully crafted and maintained 18-hole championship golf course was designed by William Tucker and hosts 13,000 rounds each year. Members also enjoy outdoor tennis, a resort style swimming pool with children's pool and splash pad, a children's playroom, fitness facilities, and an indoor golf simulator during the winter. Lessons and clinics in both golf and tennis can be enjoyed by members of all ages and skill levels. The Club is known for excellence in its dining program featuring elevated service and the area's best in contemporary cuisine.

The Club is operational 10 months of the year, closed January and February. Dining options include the Mixed Grill (70), the Preakness Room (70), The Pub (75) and the seasonal Pool & Tennis Pavilion for lunch (85). The Ballroom can accommodate events up to 300 guests. Gross revenues exceed \$6 million, of which \$2 million is derived from food and beverage sales (\$1 million in private events). There are 280 members and 117 employees in the height of season with 16 year round staff. The Club is currently developing a master plan for potential golf course renovations in the future.

#### **About the Position**

The General Manager will report to the President and Board and will lead the high functioning senior management team that includes the Controller, Executive Chef, Director of Membership/Marketing, Clubhouse Manager, Catering Manager, Director of Golf Course Management, Head Golf Professional, and Tennis Professional. The General Manager will drive excellence throughout the operation, continuing to nurture the already terrific culture of personalized member service throughout the management team and staff. The General Manager will be responsible for expertly managing the budget, creating efficiencies where possible and controlling and minimizing losses. Opportunities exist in revitalizing club sponsored events and programming, driving new private event business (when the time is appropriate given the pandemic), and supporting membership recruitment efforts. The Board will expect the GM to be very engaged with the operation to truly understand how to prioritize projects and help the Board drive strategy.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits.

#### **About the Ideal Candidate**

The successful candidate will be a present, accessible, creative and dynamic individual. Seasoned Assistant General Managers (or equivalent) from larger, well-regarded clubs or similar hospitality operations will be considered in addition to experienced General Managers for this exciting, hands on position. Many of the strong senior management team will continue to thrive with a leader that is equally committed, demonstrates a strong work ethic and fosters an empowering team environment. Experience and passion for leading excellent food and beverage operations and shaping creative social and event programming is critical as is creating appropriate and genuine member relationships to continue to deliver the highly personalized service the membership is accustomed to. The ideal candidate will be able to balance managing expenses and delivering a premier member experience and will also be a skilled communicator both to staff and membership alike.

#### **Apply for This Position**

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or to recommend a candidate, please contact CTP Senior Consultant, Carolyn Kepcher at 203.319.8228 or by email [carolyn@denehyctp.com](mailto:carolyn@denehyctp.com)

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