

# **Paramount Country Club**

## **New City, New York**

### **Position:**

**Head Tennis Professional/Director of Racquets**

### **About the Club**

Established in 1920, Paramount Country Club is a privately owned, private membership country club. Serving more than 300 member families, Paramount's 200+ acres sit on the former home of Hollywood Mogul Adolf Zukor.

Membership is comprised of local and national members. The Club lifestyle is especially appealing to families with children who enjoy youth golf, tennis, swimming programs, and more. Paramount is a community of families and friends who enjoy the great traditions of fine golf, tennis, recreation, superb dining, and social events.

Paramount has one exceptional 18 hole, AW Tillinghast golf course. In 2012, the course underwent a critically acclaimed restoration placing it firmly on the Top Classic Courses list, winning the Golf Digest 2013 Restoration of the Year award and finding its place into Tom Doak's "Confidential Guide."

Paramount's highly active tennis programs are hosted on 10 Har-tru clay courts and 1 hard surfaced court. In addition, six (6) new pickleball courts have been added. The pool at Paramount is open Memorial Day to Labor Day and features his/her locker rooms, stone bar, wading pool, approx. 150 chaise lounges and a main pool of 100,000 gallons.

Lunch and Dinner services are available in the clubhouse Wednesday through Sunday. A la' Carte dining venues include casual and outdoor options with capacity for up to 200 guests. Total gross revenue is \$7.5 million of which \$1.0 million is derived from member food and beverage and another \$1.4 million in catering and golf outing sales.

### **About the Position**

The Head Tennis Professional is responsible for managing all tennis/pickle ball operations at Paramount Country Club and club property consistent with the direction and policies established by the General Manager and ownership.

The Head Tennis Professional reports to the General Manager. He/she will lead a strong and seasoned support team that includes the court maintenance staff, tennis shop attendant(s), teaching professionals, etc...

Specific responsibilities and roles include, but are not limited to:

- \*Implementation of the Club Tennis Program  
i.e. clinics, season long ladder, tournaments
- \*Inter Club Events and Matches
- \*USTA Team Management – team creation, scheduling, etc...
- \*Individual and Group Lessons
- \*Budgeting, weekly, monthly, annually
- \*Merchandising and Inventory Controls
- \*Member Services – Anticipating and Exceeding
- \*Scheduling

**Compensation:** The Club will offer a competitive compensation plan (ranging from 85-95K annualized salary), commensurate with experience, plus clinic and lesson income, potential for bonus, expenses, etc...

About the Ideal Candidate Candidates should have a minimum of 3 years of progressively more responsible Club tennis/racquet supervisory experience. A track record of program building experience, generating a tennis culture throughout a club. Playing aptitude geared towards lessons and clinics. Paramount is seeking a strong leader who possesses excellent operational, financial and analytical skills with a proactive management style to anticipate the club and industry's present and future needs. Visibility, along with the genuine enjoyment of building member relationships and being in an active and social environment are key attributes for the next Head Tennis Professional.

Ideal candidates will be knowledgeable in best practices and trends in the world of tennis and other racquet sports including pickle ball. Previous club experience a plus as well as additional past management or supervisory positions.

### **Apply for This Position**

Interested candidates should submit a compelling cover letter and resume for consideration to [dgraubard@paramountcountryclub.com](mailto:dgraubard@paramountcountryclub.com)