



**NEW JERSEY
CHAPTER**
CLUB MANAGEMENT
ASSOCIATION OF AMERICA

NJCMA EDUCATION MEETING

Thursday, February 9, 2023

CORPORATE PARTNERS

PLATINUM



GOLD

Donnelly Construction



BOLLINGER SPORTS & LEISURE Insurance | Risk Management | Consulting



SILVER

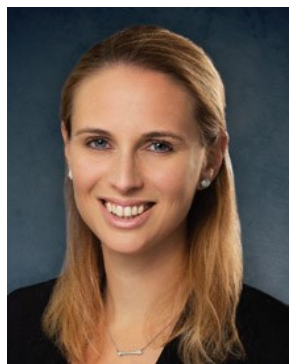


BRONZE

Allied Beverage Group LLC
Avendra Clubs
Biltmore Uniforms
Bogle Vineyards Winery
Clubessential
Direct Machinery
Donnelly Energy
Ecker Brothers
Fedway Associates
GSI Executive Search
Gourmet Kitchen
In Vino Veritas

Leiber Fine Wines & Spirits
Lux Ice USA
Marathon Group
MembersFirst
M & J Frank
Opici Wine Group
Pascal Coffee Roasters
Sea Breeze
Vias Wines
Victory Pest Solutions

ATTRACTING & RETAINING TOP F&B TALENT - IMPOSSIBLE TASK OR ARE WE DOING IT WRONG?



Presented by

Annette Whittley
Kopplin Kuebler & Wallace

Joint Session with HFTP—Mid Jersey Chapter

Attracting top talent in any market is a continued challenge for all industries, not just Clubs. In the recruitment of F&B talent specifically, Clubs face the added challenge of having to compete with restaurants and hotels – and thus gratuities, volume and cachet – for the best candidates.

Address the hiring hurdles that Clubs inherently face

- Define requirements and techniques for candidate selection, including minimum proficiencies, technical skill level expectations, and emotional intelligence
- Identify external resources for the objective evaluation of potential candidates
- Explore industry-wide selection best practices from top F&B professionals

Rumson Country Club

163 Rumson Road
Rumson, NJ
973-301-8233

Registration: 10:00 am
Program: 10:30 am—12:00 pm
Networking and Lunch Following

1 Education Credit
\$50.00 per person

Register online at www.njcma.org

Annette Whittley

Kopplin Kuebler & Wallace

Annette Whittley has over 17 years of luxury hospitality service experiences. After graduating from the University of Surrey with a Bachelor of Science in Hotel & Catering Management she joined luxury hotel industry leader Four Seasons hotels and resorts. During her time with Four Seasons, she worked in restaurants, bars, recreation facilities, banquets, in room dining, and was involved in multiple renovations and property openings.

In 2015 she made the transition to private clubs, joining the executive team at Congressional Country Club as Director of Food and Beverage. Her passion for the Club industry then led her in 2019 to join Kopplin, Kuebler and Wallace, where she specializes in Food and Beverage training, new openings, executive chef search and consulting. Annette works with Private Clubs across the nation and continues train and provide opening support for Four Seasons Hotels and Resorts. She is passionate about building a strong foundation for the teams she works with.

Annette is a world traveler with six continents under her belt, including expeditions to Mt. Everest and Mt. Kilimanjaro. She is an avid marathon runner and is always training for her next race!





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EDUCATION MEETING

**Annette Whittley
Rumson Country Club**

Thursday, February 9, 2023

Registration Form

CLUB NAME _____

MEMBER NAME: _____

GUESTS FULL NAME: (Please Print)

1. _____

2. _____

3. _____

4. _____

5. _____

6. _____

7. _____

8. _____

9. _____

10. _____

Please make your check for \$50.00 per person payable to Rumson Coutry Club and send your check and reservation to:

Cindy Williams CCM

Rumson Country Club

163 Rumson Road

Rumson, NJ 07760

Amount Enclosed: _____