

**Mission Statement:**  
*“NJCMA promotes and advances the profession of club management by fulfilling the educational, fraternal, social, recreational and related needs of its members.”*

**NJCMA is...**  
*An open door to networking and communicating with fellow managers within the industry Dedicated to the advancement of the student chapter at Fairleigh Dickinson University and the University of Delaware. We encourage these students through internships, job fairs, and lectures.*

**Code of Ethics:**  
 We believe the management of clubs is an honorable calling. It shall be incumbent upon club managers to be knowledgeable in the application of sound principles in the management of clubs, with ample opportunity to keep abreast of current practices and procedures. We are convinced that the Club Managers Association of America best represents these interests, and as members therefore, subscribe to the *Code of Ethics* as stated in the New Jersey Club Managers Association Rules, Policies, and Traditions.

**Education:**  
 Monthly meetings cover a wide variety of educational topics to keep managers up to date with industry standards. Due to our geographical diversification, our educational meetings and social events are held throughout northern and central New Jersey. Topics for meetings are related to the following 10 competency areas:

- Private Club Management
- Food and Beverage
- Accounting and Finance
- Interpersonal Skills
- Human and Professional Resources
- Leadership
- Facilities Management
- Management Marketing
- Golf, Sports, and Recreational Management
- External and Governmental Influences



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NJCF THANKS ITS CORPORATE PARTNERS

PLATINUM	CONDON O'NEARA MCGINTY & DONNELLY LLP Certified Public Accountants	Good things come from Sysco Metro New York
GOLD	Donnelly Construction	JBD JGA ARTHUR J. CALLAGHER & CO. BUSINESS WITHOUT BARRIERS
SILVER	atlantic-IT Storr Tractor	SPS PROGRAMS Tito's Handmade V9 CUDCF
BRONZE	Driscoll Foods M&J FRANK INC. SUPPLIES & EQUIPMENT FOR THE FOOD SERVICE INDUSTRY	entegra Jackson TREE-TECH VICTORY



**NEW JERSEY CHAPTER**  
 CLUB MANAGEMENT ASSOCIATION OF AMERICA

## New Jersey Club Managers Association

*Established 1937*

*Celebrating Over 80 Years of Club Management*

## Legislative Resources:

The Legislative and Regulatory Resources Department of CMAA was created to identify legislative and regulatory issues on the state and national levels that affect private clubs; to educate and inform Association members of these issues; to work in cooperation with allied associations in dealing with legislation issues of mutual interest; and to create an awareness of CMAA as a key information resource.

## Communications:

**Mailings:** Yearly events calendar are sent out to all members to keep you updated with current events both social and educational.

**E-News:** Monthly E-News communication featuring up to date information

**Twitter:** Follow us on Twitter @njcma

**Website:** We encourage members to access information through our website [www.njcma.org](http://www.njcma.org)



Highlights:

Online Membership Directory	Job Postings
New Members	On Line Reservations
Managers on the Move	Chapter Education
Minutes of Meetings	Presidents News
NJ Club Internship Program	Legislative Updates
Vendor Show Information	Golf Outing Information

## Career Services:

NJCMA informs members, through e-mail broadcasts, of the latest job openings for: Management, Mid-Management, Chefs, and superintendents through email alerts and postings on the NJCMA website.

## Club Careers *A web-based Career Tool*

Access to Club Careers is available to all current members of CMAA. You are able to view job listings, post your resume and receive e-mails without any type of subscription or fee. All members have complete access to Club Careers, regardless of employment status, with a simple click of the mouse.

[www.clubcareers.org](http://www.clubcareers.org)

## Student Chapter:

Assistance for students is available through

- Internship programs
- Scholarship programs through NJCF
- Kirsten Tripodi Faculty Advisor contact at Fairleigh Dickinson University



## NJ Club Foundation:

Established by the New Jersey Club Managers Association in 1996, the New Jersey Club Foundation is a non-profit organization incorporated under the laws of the State of New Jersey. The Board of Directors consists of twelve members: eight CMAA New Jersey Chapter members, a financial advisor, a student/faculty advisor, and two individuals from club-related industries.

Foundation Highlights:

- NJ Club Internship Program
- Scholarships
- Tuition Assistance
- BMI Assistance



## History:

NJCMA celebrated its 75th Anniversary in 2012. On March 17, 1937 the NJCMA had its first meeting at Crestmont Country Club in West Orange, with just seven members in attendance. We sure have grown! There are presently 150 members in the N.J. Chapter and we are still growing.



## Education is the key to our Organization

### NJCMA offers:

- Monthly Educational Meetings
- BMI Program Assistance
- Tuition Assistance
- CMAA Certification Assistance
- One Day Workshops
- Mid- Management Education
- Yo Pro Events
- Affiliation with the Club Manager's Association of America and the World Conference on Club Management
- Social and Networking opportunities
- Wine Society Events

## DIRECTORS

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